

COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES AND SUPPLY
805 E. BROAD STREET
P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

NOTICE OF CONTRACT AWARD

1. DATE August 16, 2002
2. COMMODITY NAME Blood Glucose Systems (LB10032)
3. CONTRACT NUMBER 4650701-30
4. CONTRACT PERIOD October 1, 2002 through September 30, 2007
5. SUPERSEDES New Contract
6. AUTHORIZED USERS Selected State Agencies
7. CONTRACTORS' FEIN NUMBER 94-2718188
8. CONTRACTOR LIFESCAN, INC.
1000 Gibraltar Drive
Milpitas, CA 95035-6312
9. CONTRACTORS' PHONE NUMBER (408) 263-9789 Phone / (408) 946-6070 FAX
10. TERMS Net 30
11. DELIVERY 10 Days ARO
12. F.O.B. Agency
13. MINIMUM ORDER N/A
14. FOR FURTHER CONTRACT INFORMATION CONTACT: R. D. Kincaid, CPPO, VCO
Phone (804) 786-1603
15. ADDITIONAL COPIES OF CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE: www.dgs.state.va.us/dps.
16. NOTICE TO ALL STATE AGENCIES: This contract is the result of a competitive bid program and its use is mandatory for all State Agencies (unless otherwise indicated in item 6 above) in the purchase of any commodity listed herein. If the commodity or services available under this contract cannot be used by an agency, a request to purchase other goods or services of a similar nature shall be submitted to the appropriate DGS/DPS contract/purchase officer for approval. A complete and factual written justification is necessary to support the request. Refer to Section 13.7a of the Agency Procurement and Surplus Property Manual.
17. **Note:** This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

By: _____
Statewide Commodity Contract Officer

INSTRUCTIONS

1. Orders. Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions and agencies of the Commonwealth of Virginia may order items listed by issuing agency purchase orders (Form DPS-41-056) or by issuing their own purchase order form.

Written Purchase Orders Required by the Contractor. **When required by the contractor**, state agencies and public bodies will supply written purchase order forms for orders under \$5,000.

Verbal/Facsimile Orders. When a written purchase order is not required by the contractor, state agencies have the authority to place verbal and/or facsimile orders for requirements valued at less than \$5,000.

Purchase orders will be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.

2. If this contract is authorized for use by localities (see line item 6, page 1), Virginia cities, counties, towns and political subdivisions may use their own form to order items listed in this contract.
3. The applicable contract number, federal employer identification number (FEI), and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.
4. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia city, county, town or political subdivision.
5. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-8873).

Exhibit [A] – Products and Pricing

Product Description	Part Number	NDC Number	UPC Number	Package Contents	Novation Contract Price
SureStep®Flexx Products					
Meters and Totes					
SureStep®Flexx Meter w/barcode scanner	020-181	-	-	1 meter	\$550.00
SureStep®Flexx Meter w/o barcode scanner	020-182	-	-	1 meter	\$380.00
SureStep®Flexx Barcode Scanner Module	020-183	-	-	1 scanner	\$180.00
SureStep®Flexx Hospital Tote	020-223	-	-	1 tote	N/A
SureStep®Flexx Soft Case	032-054	-	-	1 case	N/A
Documentation					
SureStep®Flexx Meter Operator's Guide	050-598	-	-	1 guide	N/A
SureStep®Flexx Meter Quick Reference Guide	050-599	-	-	1 guide	N/A
SureStep®Flexx Video	056-643	-	-	1 video	N/A
SureStep®Flexx Training Binder w/ Video	020-186	-	-	1	N/A
SureStep®Flexx NCCLS Procedure Guide	050-604	-	-	1	N/A
SureStep®Pro Products					
Meters and Totes					
SureStep®Pro Bedside Unit Version 1.1	010-443	-	-	1 unit	\$650.00
SureStep®Pro Bedside Unit Version 2.0	020-074	-	-	1 unit	\$650.00
SureStep®Pro Hospital Tote	010-418	-	-	1 tote	\$50.00
SureStep® Hospital Blood Glucose Monitoring System	010-852	-	-	1 meter and documentation	\$60.00
SureStep® Hospital Tote	056-252	-	-	1 tote	\$15.00
Strips and Controls					
SureStep®Pro Test Strips	010-797	53885-079750	3-53885-79750-4	2 vials of 25	\$16.00
SureStep®Pro Normal Glucose Control Solution	010-794	53885-079425	3-53885-79425-1	25 vials	\$59.00
SureStep®Pro High Glucose Control Solution	010-793	53885-079325	3-53885-79325-4	25 vials	\$59.00
SureStep®Pro Low Glucose Control Solution	010-795	53885-079525	3-53885-79525-8	25 vials	\$59.00
SureStep®Pro Linearity Test Kit	010-798	53885-079805	3-53885-79805-1	1 ea., 5 levels	\$79.00
SureStep®Pro High/Low Glucose Control Solution Duo Pack	010-850	53885-085002	3-53885-85002-5	1 ea., 2 levels	\$7.50
SureStep®Pro Normal Glucose Control Solution Duo Pack	010-851	53885-085102	3-53885-85102-2	2 vials	\$7.50
DataLink™ Data Management Products					
Laptop Workstation - SSPro & SSFlexx	010-833	-	-	1 laptop computer	\$2,560.00
Desktop Workstation - SSPro & SSFlexx	020-104	-	-	1 desktop computer	\$2,160.00
Desktop Workstation - OT II Data Dock	020-252	-	-	1 desktop computer	\$2,160.00
Desktop Workstation Monitor	200-056	-	-	1 monitor	\$240.00
Printer	200-096	-	-	1 printer	\$280.00
Connection Kit-Network	020-075	-	-	1 kit	\$120.00
Connection Kit-Modem	010-845	-	-	1 kit	\$120.00
Serial Server Connector	020-077	-	-	1 connector	\$12.00
Serial Server	200-045	-	-	1 server	\$351.50
Terminal Server Connector	020-078	-	-	1 connector	\$2.60
Terminal Server	020-102	-	-	1 server	\$1,140.00
Hubs 10baseT	020-101	-	-	1 hub	\$28.00
US Robotics Modem 56K	200-041-02	-	-	1 modem	\$80.00
US Robotics Modem 33.6K	200-041-01	-	-	1 modem	\$80.75
Workstation UPS	020-103	-	-	1 UPS	\$170.05
Serial Port Connector	020-079	-	-	1 cable	\$12.00
Serial Modem Cable	012-478	-	-	1 cable	\$8.00
Network Patch Cable	610-005	-	-	1 cable	\$8.00
Network Crossover Cable	610-008	-	-	1 cable	\$8.00
Modem to Serial Server Cable	610-007	-	-	1 cable	\$12.00
Null Modem Adapter	210-128	-	-	1 connector	\$1.60
RS-232 Cable	010-389	-	-	1 cable	\$28.00
25-9 Pin Adapter	210-036	-	-	1 connector	\$8.00
Serial Cable	012-537	-	-	1 cable	\$12.00
Modem Connection Cables	011-288	-	-	1 set of cables	\$16.00
Network Connection Cables	011-359	-	-	1 set of cables	\$16.00
Connection Module and Power Supply	020-239	-	-	1 kit	\$160.00
Connection Cradle - SureStepPro Bedside Unit	011-286	-	-	1 cradle	\$8.00
Connection Cradle - SureStepFlexx Meter	012-550	-	-	1 cradle	\$8.00
Connection Cradle - OTII Data Dock	012-584	-	-	1 cradle	\$8.00
DataLink Connection Guide	050-522	-	-	1 guide	\$8.00
DataLink System Admin Guide - Workstation	050-602	-	-	1 guide	\$28.00
DataLink System Admin QRG - Workstation	050-603	-	-	1 guide	\$12.00
Scripted Interface	-	-	-	1 interface	\$19,800.00
EDI - Sunquest	-	-	-	1 interface	\$19,800.00
EDI - Cerner	-	-	-	1 interface	\$5,500.00
EDI - Meditech	-	-	-	1 interface	\$5,500.00

Exhibit [A] – Products and Pricing (CONTINUED)

Product Description	Part Number	NDC Number	UPC Number	Package Contents	Novation Contract Price
ONE TOUCH® Products					
Strips and Controls					
ONE TOUCH® Test Strips ¹	010-285	53885-0285-50	3-53885-10285-8	2 vials of 25 strips	\$18.25
ONE TOUCH® High Glucose Control Solution	010-257	53885-0257-25	3-53885-10257-5	25 vials	\$54.00
ONE TOUCH® Low Glucose Control Solution	010-258	53885-0258-25	3-53885-10258-2	25 vials	\$54.00
ONE TOUCH® Normal Glucose Control Solution	010-284	53885-0284-25	3-53885-10284-1	25 vials	\$54.00
ONE TOUCH® Hospital Controls (High and Low)	010-357	53885-0357-02	3-53885-10357-2	2 vials	\$5.31
Meters and Totes					
ONE TOUCH® II Hospital Meter	010-434	–	–	1 unit	\$75.00
ONE TOUCH® II Data Dock Module	010-462	–	–	1 unit	150.00
Other Ancillary Products					
Fine Tip Transfer Pipets	010-316	–	–	1 box of 500 pipets	\$12.45
Unistik 2 Regular Penetration Lancing Device	010-636	–	–	1 box of 100 unistiks	\$15.00
Unistik 2 Deep Penetration Lancing Device	010-404	–	–	1 box of 100 unistiks	\$15.00
Unistik 2 Neonatal Penetration Lancing Device	020-196	–	–	1 box of 100 unistiks	\$20.00
Consumer Products					
One Touch Basic System	010-325	–	–	1ea	\$35.00
OneTouch Test Strips – Consumer	010-197	–	–	1 vial of 25	\$14.95
One Touch Test Strips – Consumer	010-198	–	–	2 vials of 25	\$22.55
One Touch Test Strips – Consumer	010-374	–	–	4 vials of 25	\$49.20
One Touch Normal Glucose Control Solution	010-272	–	–	1 box of 2 vials	\$5.31
One Touch Profile System	010-372	–	–	1ea	\$35.00
OneTouch Ultra Test Strips – Consumer	020-244	–	–	2 vials of 25	\$22.55
One Touch Ultra Test Strips – Consumer	020-045	–	–	4 vials of 25	\$49.20
One Touch Ultra System	020-247	–	–	1ea	\$35.00
One Touch SureStep System – Consumer	010-341	–	–	1ea	\$35.00
One Touch SureStep Test Strips – Consumer	010-359	–	–	2 btl. of 25	\$22.55
One Touch SureStep Test Strips – Consumer	029-052	–	–	4 btl. Of 25	\$49.20
One Touch SureStep Control Solution	010-637	–	–	1 box of 2 vials	\$5.31
One Touch FastTake System	010-435	–	–	1ea	\$35.00
One Touch FastTake Test Strips – Consumer	010-444	–	–	2 vials of 25	\$22.55
One Touch FastTake Test Strips – Consumer	020-048	–	–	4 vials of 25	\$49.20
One Touch Ultra Control Solution	010-458	–	–	1 box of 2 vials	\$5.31
One Touch UltraSoft Lancets	020-393	–	–	1 box of 100	\$6.65
One Touch FinePoint Lancets	020-046	–	–	1 box of 100	\$6.50

1. Test strip price is based on the SureStep®Flexx & SureStep®Pro Commitment Document. The price shown is the price to be paid if purchased under the Novation Agreement without using the SureStep®Flexx & SureStep®Pro Package Price. The price for a box of 50 ONE TOUCH® test strips shown is the non-Package Price.

Exhibit [B] – Connectivity Products and Pricing**Eastern State Hospital****Table 1**

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	Serial Server	200-045	\$370.00	\$351.50	
18	US Robotics Modem 56K	200-041-02	\$100.00	\$80.00	\$1,440.00
0	Terminal Server	020-102	\$1,200.00	\$1,140.00	
1	Serial Modem Cable	012-478	\$10.00	\$8.00	\$8.00
0	Hubs 10baseT	020-101	\$35.00	\$28.00	
0	Serial Server Connector	020-077	\$15.00	\$12.00	
0	Terminal Server Connector	020-078	\$3.25	\$2.60	
0	Network Patch Cable	610-005	\$10.00	\$8.00	
0	Network Crossover Cable	610-008	\$10.00	\$8.00	
0	Modem to Serial Server Cable	610-007	\$15.00	\$12.00	
1	Desktop Workstation - SSPro & SSFlexx	020-104	\$2,700.00	\$2,160.00	\$2,160.00
0	Laptop Workstation - SSPro & SSFlexx	010-833	\$3,200.00	\$2,560.00	
1	Desktop Workstation Monitor	200-056	\$300.00	\$240.00	\$240.00
0	Workstation UPS	020-103	\$179.00	\$170.05	
0	Serial Cable	012-537	\$15.00	\$12.00	
17	Modem Connection Cables	011-288	\$20.00	\$16.00	\$272.00
0	Network Connection Cables	011-359	\$20.00	\$16.00	
17	Connection Module and Power Supply	020-239	\$200.00	\$160.00	\$2,720.00
0	Connection Cradle - SureStepPro Bedside Unit	011-286	\$10.00	\$8.00	
17	Connection Cradle - SureStepFlexx Meter	012-550	\$10.00	\$8.00	\$136.00
1	DataLink Connection Guide	050-522	\$10.00	\$8.00	\$8.00
0	Printer	200-096	\$350.00	\$280.00	
0	Printer Cable	010-849	N/A	N/A	
0	US Robotics Modem 33.6K	200-041-01	\$85.00	\$80.75	
0	Connection Kit-Network	020-075	\$144.00	\$120.00	
0	Connection Kit-Modem	010-845	\$144.00	\$120.00	
0	Serial Port Connector	020-079	\$15.00	\$12.00	
0	Desktop Workstation - OT II Data Dock	020-252	\$2,700.00	\$2,160.00	
0	Null Modem Adapter	210-128	\$2.00	\$1.60	
0	RS-232 Cable	010-389	\$35.00	\$28.00	
0	25-9 Pin Adapter	210-036	\$10.00	\$8.00	
0	Connection Cradle - OTII Data Dock	012-584	\$10.00	\$8.00	
0	DataLink System Admin Guide – Workstation	050-602	\$35.00	\$28.00	
0	DataLink System Admin QRG – Workstation	050-603	\$15.00	\$12.00	
				Total Price	\$6,984.00

Central State/Hiram Davis Medical Ctr., Petersburg, VA

Table 1

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	Serial Server	200-045	\$370.00	\$351.50	
10	US Robotics Modem 56K	200-041-02	\$100.00	\$80.00	\$800.00
0	Terminal Server	020-102	\$1,200.00	\$1,140.00	
1	Serial Modem Cable	012-478	\$10.00	\$8.00	\$8.00
0	Hubs 10baseT	020-101	\$35.00	\$28.00	
0	Serial Server Connector	020-077	\$15.00	\$12.00	
0	Terminal Server Connector	020-078	\$3.25	\$2.60	
0	Network Patch Cable	610-005	\$10.00	\$8.00	
0	Network Crossover Cable	610-008	\$10.00	\$8.00	
0	Modem to Serial Server Cable	610-007	\$15.00	\$12.00	
1	Desktop Workstation - SSPro & SSFlexx	020-104	\$2,700.00	\$2,160.00	\$2,160.00
0	Laptop Workstation - SSPro & SSFlexx	010-833	\$3,200.00	\$2,560.00	
1	Desktop Workstation Monitor	200-056	\$300.00	\$240.00	\$240.00
0	Workstation UPS	020-103	\$179.00	\$170.05	
0	Serial Cable	012-537	\$15.00	\$12.00	
9	Modem Connection Cables	011-288	\$20.00	\$16.00	\$144.00
0	Network Connection Cables	011-359	\$20.00	\$16.00	
9	Connection Module and Power Supply	020-239	\$200.00	\$160.00	\$1,440.00
0	Connection Cradle - SureStepPro Bedside Unit	011-286	\$10.00	\$8.00	
9	Connection Cradle - SureStepFlexx Meter	012-550	\$10.00	\$8.00	\$72.00
1	DataLink Connection Guide	050-522	\$10.00	\$8.00	\$8.00
0	Printer	200-096	\$350.00	\$280.00	
0	Printer Cable	010-849	N/A	N/A	
0	US Robotics Modem 33.6K	200-041-01	\$85.00	\$80.75	
0	Connection Kit-Network	020-075	\$144.00	\$120.00	
0	Connection Kit-Modem	010-845	\$144.00	\$120.00	
0	Serial Port Connector	020-079	\$15.00	\$12.00	
0	Desktop Workstation - OT II Data Dock	020-252	\$2,700.00	\$2,160.00	
0	Null Modem Adapter	210-128	\$2.00	\$1.60	
0	RS-232 Cable	010-389	\$35.00	\$28.00	
0	25-9 Pin Adapter	210-036	\$10.00	\$8.00	
0	Connection Cradle - OTII Data Dock	012-584	\$10.00	\$8.00	
0	DataLink System Admin Guide - Workstation	050-602	\$35.00	\$28.00	
0	DataLink System Admin QRG - Workstation	050-603	\$15.00	\$12.00	
				Total Price	\$4,872.00

Northern VA Mental Health Inst., Falls Church, VA

Table 1

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	Serial Server	200-045	\$370.00	\$351.50	
2	US Robotics Modem 56K	200-041-02	\$100.00	\$80.00	\$160.00
0	Terminal Server	020-102	\$1,200.00	\$1,140.00	
0	Serial Modem Cable	012-478	\$10.00	\$8.00	
0	Hubs 10baseT	020-101	\$35.00	\$28.00	
0	Serial Server Connector	020-077	\$15.00	\$12.00	
0	Terminal Server Connector	020-078	\$3.25	\$2.60	
0	Network Patch Cable	610-005	\$10.00	\$8.00	
0	Network Crossover Cable	610-008	\$10.00	\$8.00	
0	Modem to Serial Server Cable	610-007	\$15.00	\$12.00	
0	Desktop Workstation - SSPro & SSFlexx	020-104	\$2,700.00	\$2,160.00	
0	Laptop Workstation - SSPro & SSFlexx	010-833	\$3,200.00	\$2,560.00	
0	Desktop Workstation Monitor	200-056	\$300.00	\$240.00	
0	Workstation UPS	020-103	\$179.00	\$170.05	
0	Serial Cable	012-537	\$15.00	\$12.00	
1	Modem Connection Cables	011-288	\$20.00	\$16.00	\$16.00
0	Network Connection Cables	011-359	\$20.00	\$16.00	
1	Connection Module and Power Supply	020-239	\$200.00	\$160.00	\$160.00
0	Connection Cradle - SureStepPro Bedside Unit	011-286	\$10.00	\$8.00	
1	Connection Cradle - SureStepFlexx Meter	012-550	\$10.00	\$8.00	\$8.00
0	DataLink Connection Guide	050-522	\$10.00	\$8.00	
0	Printer	200-096	\$350.00	\$280.00	
0	Printer Cable	010-849	N/A	N/A	
0	US Robotics Modem 33.6K	200-041-01	\$85.00	\$80.75	
0	Connection Kit-Network	020-075	\$144.00	\$120.00	
0	Connection Kit-Modem	010-845	\$144.00	\$120.00	
0	Serial Port Connector	020-079	\$15.00	\$12.00	
0	Desktop Workstation - OT II Data Dock	020-252	\$2,700.00	\$2,160.00	
0	Null Modem Adapter	210-128	\$2.00	\$1.60	
0	RS-232 Cable	010-389	\$35.00	\$28.00	
0	25-9 Pin Adapter	210-036	\$10.00	\$8.00	
0	Connection Cradle - OTII Data Dock	012-584	\$10.00	\$8.00	
0	DataLink System Admin Guide - Workstation	050-602	\$35.00	\$28.00	
0	DataLink System Admin QRG - Workstation	050-603	\$15.00	\$12.00	
				Total Price	\$344.00

Southern VA Mental Health Inst., Danville, VA

Table 1

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	Serial Server	200-045	\$370.00	\$351.50	
2	US Robotics Modem 56K	200-041-02	\$100.00	\$80.00	\$160.00
0	Terminal Server	020-102	\$1,200.00	\$1,140.00	
0	Serial Modem Cable	012-478	\$10.00	\$8.00	
0	Hubs 10baseT	020-101	\$35.00	\$28.00	
0	Serial Server Connector	020-077	\$15.00	\$12.00	
0	Terminal Server Connector	020-078	\$3.25	\$2.60	
0	Network Patch Cable	610-005	\$10.00	\$8.00	
0	Network Crossover Cable	610-008	\$10.00	\$8.00	
0	Modem to Serial Server Cable	610-007	\$15.00	\$12.00	
0	Desktop Workstation - SSPro & SSFlexx	020-104	\$2,700.00	\$2,160.00	
0	Laptop Workstation - SSPro & SSFlexx	010-833	\$3,200.00	\$2,560.00	
0	Desktop Workstation Monitor	200-056	\$300.00	\$240.00	
0	Workstation UPS	020-103	\$179.00	\$170.05	
0	Serial Cable	012-537	\$15.00	\$12.00	
1	Modem Connection Cables	011-288	\$20.00	\$16.00	\$16.00
0	Network Connection Cables	011-359	\$20.00	\$16.00	
1	Connection Module and Power Supply	020-239	\$200.00	\$160.00	\$160.00
0	Connection Cradle - SureStepPro Bedside Unit	011-286	\$10.00	\$8.00	
1	Connection Cradle - SureStepFlexx Meter	012-550	\$10.00	\$8.00	\$8.00
0	DataLink Connection Guide	050-522	\$10.00	\$8.00	
0	Printer	200-096	\$350.00	\$280.00	
0	Printer Cable	010-849	N/A	N/A	
0	US Robotics Modem 33.6K	200-041-01	\$85.00	\$80.75	
0	Connection Kit-Network	020-075	\$144.00	\$120.00	
0	Connection Kit-Modem	010-845	\$144.00	\$120.00	
0	Serial Port Connector	020-079	\$15.00	\$12.00	
0	Desktop Workstation - OT II Data Dock	020-252	\$2,700.00	\$2,160.00	
0	Null Modem Adapter	210-128	\$2.00	\$1.60	
0	RS-232 Cable	010-389	\$35.00	\$28.00	
0	25-9 Pin Adapter	210-036	\$10.00	\$8.00	
0	Connection Cradle - OTII Data Dock	012-584	\$10.00	\$8.00	
0	DataLink System Admin Guide - Workstation	050-602	\$35.00	\$28.00	
0	DataLink System Admin QRG - Workstation	050-603	\$15.00	\$12.00	
				Total Price	\$344.00

Southwestern VA Mental health Inst., Marion, VA

Table 1

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	Serial Server	200-045	\$370.00	\$351.50	
9	US Robotics Modem 56K	200-041-02	\$100.00	\$80.00	\$720.00
0	Terminal Server	020-102	\$1,200.00	\$1,140.00	
1	Serial Modem Cable	012-478	\$10.00	\$8.00	\$8.00
0	Hubs 10baseT	020-101	\$35.00	\$28.00	
0	Serial Server Connector	020-077	\$15.00	\$12.00	
0	Terminal Server Connector	020-078	\$3.25	\$2.60	
0	Network Patch Cable	610-005	\$10.00	\$8.00	
0	Network Crossover Cable	610-008	\$10.00	\$8.00	
0	Modem to Serial Server Cable	610-007	\$15.00	\$12.00	
1	Desktop Workstation - SSPro & SSFlexx	020-104	\$2,700.00	\$2,160.00	\$2,160.00
0	Laptop Workstation - SSPro & SSFlexx	010-833	\$3,200.00	\$2,560.00	
1	Desktop Workstation Monitor	200-056	\$300.00	\$240.00	\$240.00
0	Workstation UPS	020-103	\$179.00	\$170.05	
0	Serial Cable	012-537	\$15.00	\$12.00	
8	Modem Connection Cables	011-288	\$20.00	\$16.00	\$128.00
0	Network Connection Cables	011-359	\$20.00	\$16.00	
8	Connection Module and Power Supply	020-239	\$200.00	\$160.00	\$1,280.00
0	Connection Cradle - SureStepPro Bedside Unit	011-286	\$10.00	\$8.00	
8	Connection Cradle - SureStepFlexx Meter	012-550	\$10.00	\$8.00	\$64.00
1	DataLink Connection Guide	050-522	\$10.00	\$8.00	\$8.00
0	Printer	200-096	\$350.00	\$280.00	
0	Printer Cable	010-849	N/A	N/A	
0	US Robotics Modem 33.6K	200-041-01	\$85.00	\$80.75	
0	Connection Kit-Network	020-075	\$144.00	\$120.00	
0	Connection Kit-Modem	010-845	\$144.00	\$120.00	
0	Serial Port Connector	020-079	\$15.00	\$12.00	
0	Desktop Workstation - OT II Data Dock	020-252	\$2,700.00	\$2,160.00	
0	Null Modem Adapter	210-128	\$2.00	\$1.60	
0	RS-232 Cable	010-389	\$35.00	\$28.00	
0	25-9 Pin Adapter	210-036	\$10.00	\$8.00	
0	Connection Cradle - OTII Data Dock	012-584	\$10.00	\$8.00	
0	DataLink System Admin Guide - Workstation	050-602	\$35.00	\$28.00	
0	DataLink System Admin QRG - Workstation	050-603	\$15.00	\$12.00	
				Total Price	\$4,608.00

Western State Hospital, Staunton, VA

Table 1

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	Serial Server	200-045	\$370.00	\$351.50	
15	US Robotics Modem 56K	200-041-02	\$100.00	\$80.00	\$1,200.00
0	Terminal Server	020-102	\$1,200.00	\$1,140.00	
1	Serial Modem Cable	012-478	\$10.00	\$8.00	\$8.00
0	Hubs 10baseT	020-101	\$35.00	\$28.00	
0	Serial Server Connector	020-077	\$15.00	\$12.00	
0	Terminal Server Connector	020-078	\$3.25	\$2.60	
0	Network Patch Cable	610-005	\$10.00	\$8.00	
0	Network Crossover Cable	610-008	\$10.00	\$8.00	
0	Modem to Serial Server Cable	610-007	\$15.00	\$12.00	
1	Desktop Workstation - SSPro & SSFlexx	020-104	\$2,700.00	\$2,160.00	\$2,160.00
0	Laptop Workstation - SSPro & SSFlexx	010-833	\$3,200.00	\$2,560.00	
1	Desktop Workstation Monitor	200-056	\$300.00	\$240.00	\$240.00
0	Workstation UPS	020-103	\$179.00	\$170.05	
0	Serial Cable	012-537	\$15.00	\$12.00	
14	Modem Connection Cables	011-288	\$20.00	\$16.00	\$224.00
0	Network Connection Cables	011-359	\$20.00	\$16.00	
14	Connection Module and Power Supply	020-239	\$200.00	\$160.00	\$2,240.00
0	Connection Cradle - SureStepPro Bedside Unit	011-286	\$10.00	\$8.00	
14	Connection Cradle - SureStepFlexx Meter	012-550	\$10.00	\$8.00	\$112.00
1	DataLink Connection Guide	050-522	\$10.00	\$8.00	\$8.00
0	Printer	200-096	\$350.00	\$280.00	
0	Printer Cable	010-849	N/A	N/A	
0	US Robotics Modem 33.6K	200-041-01	\$85.00	\$80.75	
0	Connection Kit-Network	020-075	\$144.00	\$120.00	
0	Connection Kit-Modem	010-845	\$144.00	\$120.00	
0	Serial Port Connector	020-079	\$15.00	\$12.00	
0	Desktop Workstation - OT II Data Dock	020-252	\$2,700.00	\$2,160.00	
0	Null Modem Adapter	210-128	\$2.00	\$1.60	
0	RS-232 Cable	010-389	\$35.00	\$28.00	
0	25-9 Pin Adapter	210-036	\$10.00	\$8.00	
0	Connection Cradle - OTII Data Dock	012-584	\$10.00	\$8.00	
0	DataLink System Admin Guide - Workstation	050-602	\$35.00	\$28.00	
0	DataLink System Admin QRG - Workstation	050-603	\$15.00	\$12.00	
Total Price					\$6,192.00

Table 2

Quantity	Description	Part Number	List Price	Novation Contract Price	Extended Price
0	DataLink™ Scripted Interface	N/A	\$20,000.00	\$19,800.00	
0	Electronic Data Interface (EDI) Sunquest	N/A	\$20,000.00	\$19,800.00	
0	Electronic Data Interface (EDI) Cerner	N/A	\$7,000.00	\$5,500.00	
0	Electronic Data Interface (EDI) Meditech	N/A	\$7,000.00	\$5,500.00	
Total Price					\$0.00

The Products listed in Tables 1 and Table 2 are included in the Package Price (section 4 SureStepPro / SureStepFlexx Commitment Document).

I. Direct Bill

The Member hereby chooses the direct billing option checked below:

Payment In Full

_____ Member agrees to purchase the DataLink™ Connectivity described in Table 1 and/or 2, in one full payment directly to LifeScan. Payment terms shall be 2% 30/net 31.

Installment Option

_____ Member agrees to purchase DataLink™ Connectivity described in Table 1 and/or 2 through the JJFC installment option. Terms and conditions of the JJFC Agreement will apply and are separate from this Commitment Document.

Package Price

X _____ The Products listed in Table 1 and Table 2 are included in the Package Price (section 3 and 4 SureStep®Flexx & SureStep®Pro Commitment Document).

II. LifeScan Commitments

1. LifeScan shall provide the Member with computer software operating on a Workstation that collects, stores, and passes data from the LifeScan Blood Glucose Monitors to the Member's host system.
2. LifeScan shall diagnose, repair and or replace the LifeScan provided Workstation (per the warranty terms in the Agreement), and all LifeScan provided software at no charge to the Member providing Member is not in default on any provisions of this Commitment Document or in arrears on any payments due to LifeScan. This Commitment Document does not include Member's requested or required changes to the LifeScan provided computer software. LifeScan warrants that all components of the system, other than third-party components, will not deviate from LifeScan's published specifications.
3. LifeScan may, based on its sole discretion, modify the DataLink Connectivity Products listed in Table 1 and Table 2. Modifications include maintenance releases and Product enhancements. Maintenance release modifications are complimentary. If the Member chooses to accept a Product enhancement it may be billed the industry rate for time and materials. LifeScan reserves the right to add a maintenance fee for providing DataLink Product support.
4. LifeScan warrants that test result data will be accurately transmitted from the LifeScan Blood Glucose Monitor to the workstation and through the DataLink™ Information Systems Interface (ISI), if enabled, only when test results are generated with genuine LifeScan Blood Glucose Monitors and Test Strips and DataLink™ Products operating within specified label claims and as defined in the User Manual, and that are free of user error. LifeScan does not warrant the accuracy of operator input. If Member modifies any of the DataLink Products listed in Table 1 or Table 2 outside of the Product's labeling/packaging, LifeScan can not warrant the accuracy of the data transmission or the integrity of the data.

III. Member Commitments

1. Member shall provide preventive maintenance on the Workstation and all devices connected to the Workstation in accordance with the respective manufacturers' recommendations.
2. Member shall provide environmental conditions within those specified by the manufacturers of the Workstation and all connected devices.
3. Member shall permit LifeScan to have remote or on-site access to the Workstation, software, and data files for problem resolution as well as the loading of software updates.
4. Member shall provide a telephone line connection to the Workstation for LifeScan remote access.
5. Member shall not make any modifications to the Workstation or any connected devices without prior written authorization from LifeScan.
6. Member shall not modify any software settings on the Workstation.
7. Member shall not load or run any computer program(s) on the Workstation other than those supplied by LifeScan.
8. Member shall follow the trouble shooting procedures as defined in the User Manual(s) prior to reporting any problems to LifeScan.
9. Member shall identify to LifeScan up to three persons who will serve as a Member representative for all support issues under this Commitment Document.
10. Member shall read all LifeScan provided documentation prior to implementing any software updates.
11. Member shall notify LifeScan ninety (90) days in advance of any changes in the Member's lab system, network, Hospital / Clinical Information System, etc. that will have an impact on the LifeScan provided software / hardware. Any request for modification by the Member will be subject to charge. The Member will be charged for time and materials required in performing the modification at the prevailing market rate.
12. Member shall perform all maintenance functions within the time frame defined in the LifeScan Inc. User Manual(s).